

## SPECIAL MEMO TO CLIENTS

ISSUE 24-021 • December 09, 2024

December 9, 2024

## To Our Customers:

It has been another challenging and eventful year. It seems no two years are alike in managing supply chains and customs compliance.

Carmichael experienced another year of growth and success. We have added new customers while continuing to support many existing clients. We are proud of the long relationship we have had with so many of you.

We are fortunate to have a great team at Carmichael. We have made investments in the training of our people. I am excited that half our staff are now licensed brokers or CCS (Certified Customs Specialist).

With Donald Trump returning to the White House in 2025, we anticipate a lot of activity with trade and tariffs. We will do all possible to keep you informed and assist you through these potential changes.

Again, this holiday season, we are donating to local food banks – where we have branch offices. Where possible, our employees also donate their time toward local causes. It is always nice to help others who are less fortunate.

We can't thank you enough for your loyalty and partnership. I'm confident 2025 will bring unanticipated challenges. You always have our full support and commitment as we tackle these together.

We wish you and your families a pleasant holiday season and a great New Year.

Todd Boice

Tell RB

President