

THE CARMICHAEL C MPASS

"WHEN THE TIDES OF TRADE SHIFT, WE'RE YOUR COMPASS."

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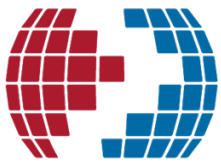
Fact Sheet Released Regarding Japanese Trade Deal

On July 23, 2025, the White House published a [fact sheet](#) regarding the in-progress trade deal with Japan.

The details of the trade deal, according to the fact sheet, include:

- Japan to invest \$550 billion to rebuild and expand core American industries such as:
 - Energy infrastructure and production
 - Semiconductor manufacturing and research
 - Critical minerals mining, processing, refining
 - Pharmaceutical and medical production
 - Commercial and defense shipbuilding
- U.S. will retain 90% of the profits from this investment
- 15% reciprocal tariff rate for Japanese-origin goods
- Japan to open access to U.S. exports in the following areas:
 - Agriculture and food (rice, corn, soybeans, fertilizer, bioethanol, and sustainable aviation fuel)
 - Energy
 - Manufacturing and aerospace
 - Purchase of 100 Boeing aircraft
 - Additional purchases of U.S. defense equipment
 - Automobiles and industrial goods
 - Restrictions on U.S. cars and trucks to be lifted
 - Broader openings for a range of industrial and consumer goods

It should be noted that while Japan's Prime Minister has said in the case of automobiles that the 15% is a 2.5% most-favored nation rate plus an additional 12.5% tariff, no such mention of this was made in the fact sheet.



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For those interested in learning more about CTPAT, CBP has the information on their website at this link [here](#).

After reviewing the information, if you have any questions please give us a call.

Trade Deal Announced with EU

On July 27, President Trump announced that a trade deal had been reached with the EU.

This deal will include the EU purchasing \$750 billion worth of U.S. energy and investing an additional \$600 billion in the U.S, on top of any existing investments. They will also purchase an as-of-yet undetermined amount of U.S. military equipment. As far as tariffs are concerned, the EU will lower its tariff rates on U.S.-origin goods to 0%, while the U.S. will apply a 15% tariff across the board for EU-origin goods, including automobiles. Steel and Aluminum products, at this time, will remain subject to the 50% Section 232 tariffs upon entry to the U.S.

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